

Lead Generation Executive

Description

Self-motivated: You can work with a minimum of supervision and be capable of strategically prioritizing multiple tasks in a proactive manner.

Driven: You are a driven team player, collaborator, and relationship builder whose infectious can-do attitude inspires others and encourages great performance in a fast-moving environment.

Passionate: You must be passionate about building software from scratch or integrate changes and updates into existing software.

Logical thinker & problem solver: Requires structured thinking as well as the ability to think outside the box for the best answer.

Written and Verbal communication: Ability to explain something technical or complex to a layperson.

Can-Do Attitude: Thrive in a start-up mentality with a whatever it takes attitude.

Responsibilities

- Lead generation, Lead qualification, Nurturing, and Tracking.
- Data analysis, Data Capture.

Skills

- Excellent oral and written communication skills.
- Good at Lead generation.
- Strong computer skills with a high degree of accuracy.
- Excellent research techniques; adept at using internet search engines.
- Self-motivated with the ability to work well under pressure and meet deadlines.
- Discover and vet new sources of information.
- Strong critical thinking and time management skills.
- Strong at using Tools like LinkedIn, ZoomInfo, BBB and other social networking sites.
- Responsible for Data Mining & Market Research.
- Excellent in MS-excel.

Hiring organization

Conduct Exam Technologies LLP

Position

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Employment Type

Full-time, Intern

Job Location

B-4/50C, Ashok Vihar, Phase-2,
Near Sagar Ratna, 110052, New
Delhi, New Delhi, India

Experience

1 – 4 years

Working Hours

8.5

Date posted

April 27, 2024